## Plan that makes it easy, when the times get tough.

The Flexi Care plan enables you to fulfill your health and lifestyle expenses, with ease.



Flexibility to defer the survival benefits

## SPEAK TO YOUR BANK MANAGER FOR DETAILS

# Canara HSBC Life Insurance Flexi Edge <br> A Non-Linked Participating Individual Savings Life Insurance Plan 

You try and plan for all the important financial milestones in your life and work towards the same. You want to have that extra stream of funds for all the important moments in your life. You want to be sure your family is financially secure in case you are not around tomorrow. With Canara HSBC Life Insurance Flexi Edge, nothing is impossible. The plan also comes with Life Cover and ensures safety for your family against any unforeseen eventualities.
Presenting Canara HSBC Life Insurance Flexi Edge, a plan that offers multiple plan options to choose from.



Flexi Income
Provides a mix of lumpsum benefits and a regular income to take care of your immediate financial expenses and goals.


Flexi Care
Provides a mix of lumpsum benefits and lifelong income (in form of Cash Bonus, if any) for your life-stage expenses.

The plan option chosen at policy inception cannot be altered at a later date. The premium will vary depending upon the plan option chosen at policy inception.
This product will also be available for sale through online channel.

## FLEXI CARE

In your golden years, it is comforting to have a pillar of support. With Canara HSBC Life Insurance Flexi Edge - Flexi Care option, the policy can gradually create a valuable pool of funds which will help in taking care of your health and lifestyle expenses. It is a participating whole life plan with unique features like Cash Bonus and Guaranteed Additions. The plan comes with the benefit of protection at every stage of life and ensures safety for your family against any unforeseen eventualities. Any options once chosen at inception cannot be changed later.


## 'FLEXI CARE’ IN 3 SIMPLE STEPS

Step 1: Choose how much you want to save. This is your premium.
Step 2: Choose your Premium Payment Term (PPT) and premium payment mode.
Step 3: The Guaranteed Sum Assured in this plan will be determined on the basis of your age and the options chosen above.

| Death benefit (subject to suicide clause) | On death of life assured before attainment of Milestone Age, following will be paid Higher of: <br> - Sum Assured on Death <br> PLUS accrued Guaranteed Additions <br> PLUS Interim Cash Bonus, if any <br> PLUS Final Bonus, if any <br> - $105 \%$ of the Total Premiums Paid till the date of death <br> PLUS Balance under Deferred Survival Benefit facility, if any. <br> On payment of this benefit, the policy will terminate and all further coverage or benefits cease to exist thereafter. <br> However, if Life Assured dies after attainment of Milestone Age, following will be paid: <br> Higher of: <br> - Sum Assured on Death <br> PLUS Interim Cash Bonus, if any <br> PLUS Final Bonus, if any <br> - $105 \%$ of the Total Premiums Paid till the date of death <br> PLUS Balance under Deferred Survival Benefit facility, if any. <br> On payment of this benefit, the policy will terminate and all further coverage or benefits cease to exist thereafter. |
| :---: | :---: |
| Survival Benefit | - Each year starting from the end of the $\mathbf{2}^{\text {nd }}$ policy year, you will get: Cash Bonus, if any, at the end of every year till you turn 100 years <br> - At attainment of Milestone Age, you will get: Accrued Guaranteed Additions in lumpsum <br> - At the end of policy term, you will get: Guaranteed Sum Assured PLUS Final Bonus, if any PLUS Balance in Cash Deposit, if any <br> On payment of this benefit, the policy will terminate and all further coverage or benefits cease to exist thereafter. |
| Maturity Benefit | At the end of policy term, you will get: <br> Guaranteed Sum Assured PLUS Final Bonus, if any PLUS Balance under Deferred Survival Benefit facility, if any. <br> On payment of this benefit, the policy will terminate and all further coverage or benefits cease to exist thereafter. |

The definitions below will help you understand the benefits of the plan better:

- Sum Assured on Death is the amount that is higher of:
a. Guaranteed Sum Assured
b. 11 times the Annualized Premium
- Annualized Premium is the premium chosen by you, payable in a year, excluding the taxes, rider premiums, underwriting extra premiums and loadings for modal premiums, if any.
- Total Premiums Paid means total of all the premiums received, excluding rider premiums, underwriting extra premiums and taxes.
- Guaranteed Additions is the additional benefit accrued at the end of each policy year starting from the $6^{\text {th }}$ policy year till the policy year preceding the policy anniversary at which the life assured attains the Milestone Age. The Guaranteed Addition(s) at the end of a particular policy year shall be 7.5\% of the Guaranteed Sum Assured.
- Milestone Age is defined as the age which is higher of [Entry Age (age last birthday) plus 15 years] or [Age of 55 years (age last birthday)] as at the Policy Anniversary.


## - Bonuses:

o Cash Bonus, expressed as a percentage of Guaranteed Sum Assured, may be declared annually from $2^{\text {nd }}$ year and will be payable every year.
o Final Bonus (Terminal Bonus), expressed as a percentage of Guaranteed Sum Assured, if declared by the Company will be payable at policy maturity or on death.


Yearly, Half-Yearly, Quarterly \& Monthly are available


The Policyholder can choose to change the mode of premium payment subject to application of modal factor.

## CASE STUDIES

Case Study 1: Age 40 years, Policy Term 60 years, Premium Payment Term 10 years and yearly premium payment frequency.
Scenario 1: Maturity Benefit


## Scenario 2: Death Benefit

In case of unfortunate death of Life Assured at the end of $16^{\text {th }}$ policy year:


| Total Benefit | Total Cash Bonus | At Milestone Age | Total Maturity Benefit | Total GET |
| :---: | :---: | :---: | :---: | :---: |
| investment return | Rs. 3,41,166 | Rs. $5,22,200$ | Rs. $11,24,369$ | Rs. $19,87,735$ |
| @4\% assumed <br> investment return | Nil | Rs. $5,22,200$ | Rs. $11,00,000$ | Rs. $16,22,200$ |

Policy will terminate on payment of the above benefits.
Premium used in illustration is exclusive of taxes. Cash Bonus, Interim Cash Bonus \& Final Bonus at 4\% and 8\% are not guaranteed and are presented for illustration purpose only.

## FLEXI-bility WITH ‘FLEXI CARE’

## You have FLEXI-bility to accumulate money in your life insurance policy under Deferred Survival Benefit facility

- At policy inception or anytime during policy term, You can choose to not avail Cash Bonuses, if any and/or accrued Guaranteed Additions receivable at the milestone age, and put the money in your Cash Deposit, which is Deferred Survival Benefit facility.
- Your money will not be idle and shall be kept safe with the Company.
- Your money lying with the Company. will further grow at a non-participating accumulation rate*.
- You have an option to withdraw, partially or fully, at anytime during the policy term without any withdrawal charges.
- You can opt in or opt out of Deferred Survival Benefit facility at anytime during policy term by giving the Company a written notice at least 30 days before the next payment due date, as applicable.
- The balance under Deferred Survival Benefit facility will be paid as a lumpsum on earlier of death of life assured or maturity or surrender.
*Non-participating annual accumulation rate shall be calculated as the 10 Year G-Sec (as at 31st December every year) less $2.0 \%$, rounded down to nearest 10 bps (floored at 0\%), which shall be applicable over the following financial year. Interest compounding will happen on Policy Anniversary.


## OTHER FEATURES

## High Premium Booster

- Avail higher Guaranteed Sum Assured for higher premium. Guaranteed Sum Assured will increase by applicable High Premium Booster percentage. High Premium Booster percentage varies by Plan Option, Premium Protection Benefit (PPB) opted or not, Policy Term and Premium Payment Term.


## Loan Facility

- To meet any contingent need, you may avail the loan facility in this plan.
- Loan facility is available once an in-force policy acquires a Surrender Value.
- The minimum loan amount that can be availed is Rs. 20,000 and the maximum is $80 \%$ of prevailing Surrender Value at the time of availing the loan. The tenure of any such loan will be equal to the outstanding Policy Term.
- The Company will review the interest rate for Policy Loans on 31st December every year and changes, if any, will be effective from the 1st of April of the following year. Interest compounding will happen on Policy Anniversary. The applicable loan interest rate for the financial year 2021-22 is $6.60 \%$ per annum chargeable from the date of loan disbursement.
- Loan facility is not available once the policy becomes Paid-up or after the death of the Life Assured.
- The policy will be assigned to the Company to the extent of outstanding loan amount and all benefits - Surrender, Death, Maturity and Survival will be paid after deducting the outstanding policy loan and interest. Only the balance amount if any, shall be payable or be available under Deferred Survival Benefit facility, if opted.
- At any point in time the Outstanding Loan Amount and interest thereon is equal to or more than the prevailing Surrender Value and the Policyholder fails to repay the same post deducting the balance from Deferred Survival Benefit facility for the payment and after being given intimation of 3 months (or the timeline as applicable as per Company policy at that point in time) and reasonable opportunity to continue the policy, the policy will be foreclosed and all rights and benefits under the policy will cease in case of a policy that is not premium paying or not fully Paid-up.


## Tax Benefit

You may be entitled for tax benefits in accordance with the provision of Income Tax Act, 1961 as amended from time to time. Please consult your independent tax advisor for tax related queries.

## IN CASE OF NON-PAYMENT OF THE PREMIUMS

The plan is intended to meet your financial goals. Therefore, we strongly advise that the policy should be continued throughout the Policy Term to realize the full benefits. The plan offers policy loan that can be availed (as per terms and conditions) to manage any liquidity needs.

- If you fail to pay full premium for the first policy year within the Grace Period, then your policy will lapse at the expiry of the Grace Period and the insurance cover will cease immediately, and no benefit on - death/ request for termination of the policy will be paid.
- If you have paid full premium for the first policy year and fail to pay due premium in the subsequent policy year within the Grace Period then your policy will lapse at the expiry of the Grace Period and the insurance cover will cease immediately, and Early Exit Value will be payable on - death/ request for termination of the policy/ expiry of revival period whichever is earlier. Early Exit Value is $10 \%$ of the Total Premiums Paid.
- If you fail to pay due premium within the Grace Period after paying premiums for first $\mathbf{2}$ consecutive policy years, your policy will become a paid-up policy and will continue with reduced benefits till death/ maturity. Cash Bonus if any will not be payable if policy is Lapse or Paid-up. Guaranteed Additions will stop accruing further if policy is Paid-up.


## PAID-UP POLICY

Your policy will acquire a Paid-up status at the expiry of the Grace Period from the due date of the first unpaid premium, provided first 2 consecutive policy years' full premiums have been paid. Once the policy is in Paid-up status and provided the policy is not surrendered or revived, the proceeds payable are as follows:

| Reduced Survival/ | Accrued Guaranteed Additions, if any, will be paid at Milestone Age on survival <br> of life assured. <br> Paid-up Guaranteed Sum Assured plus Final Bonus, if any plus balance under <br> Deferred Survival Benefit facility, if any will be payable on maturity in lump sum <br> on survival of life assured. <br> On payment of this benefit, the policy will terminate and no further benefit will <br> be payable. |
| :---: | :--- |
| Reduced Death Benefit | In case of death, your Nominee/ Legal Heir will receive Paid-up Sum Assured on <br> Death plus accrued \& unpaid Guaranteed Additions, if any plus Final Bonus, if <br> any plus balance under Deferred Survival Benefit facility, if any. <br> On payment of this benefit, the policy will terminate and no further benefit will <br> be payable. |

The formula below will help you understand the Paid-up proceeds better:

# 1. Paid-up Guaranteed Sum Assured $=$ Guaranteed Sum Assured $\times$ <br> 2. Paid-up Sum Assured on Death $=$ Sum Assured on Death $\times$ <br> Number of premiums paid <br> Total number of premiums payable during the Policy Term <br> Number of premiums paid 

Total number of premiums payable during the Policy Term

## POLICY SURRENDER

This plan intends to meet your financial goals. We strongly advise that the policy should be continued throughout the defined Policy Term to realize the full policy benefits.

- On surrender of the policy, the Surrender Value payable will be higher of Guaranteed Surrender Value (GSV) or Special Surrender Value (SSV).
- Policy acquires a GSV or SSV only after payment of at least first 2 consecutive policy years' premiums.
- SSV will be determined by the Company and may vary from time to time, with prior approval of the Authority.
- The GSV is determined based on a defined percentage of Total Premiums Paid plus a defined percentage of accrued Guaranteed Additions less survival benefits paid till the date of Surrender, if any.
- The balance under Deferred Survival Benefit facility, if any will also be paid along with Surrender Value.
- For the details on GSV factors (percentages) applicable, please refer to the sample policy contract of this plan available on the Company's website.


## POLICY REVIVAL

You can make a request for revival of your policy if your policy is in lapse or paid-up status.

- The request for revival can be made anytime during the revival period of 5 years from the due date of first unpaid premium.
- The revival of the policy will be as per the Board Approved Underwriting Policy of the Company.
- All past due premiums need to be paid by You along with applicable interest* calculated on simple interest basis, as defined by the Company from time to time (from respective premium due dates till the revival date).
- If a policy in lapse state is not revived within the revival period, it shall terminate upon expiry of the revival period.
*The basis for determining the interest rate is the average of the daily rates of 10-Year G-Sec rate over the last five calendar years ending 31st December every year rounded to the nearest 50 bps plus a margin of 200 bps, where 1 bps is equal to $0.01 \%$. Any change in the basis of this interest rate will be subject to the prior approval of the Authority. The Company undertakes the review of the interest rates for revivals on 31st December every year with any changes resulting from the review being effective from the 1st of April of the following year. The applicable interest rate for the financial year 2021-22 is 9.0\% per annum.


## KEY TERMS AND CONDITIONS

1. The definition of Age used is 'Age as on last birthday'.
2. For monthly mode policies, the Company may accept three months premium in advance at policy inception. Collection of advance premium shall be allowed within the same financial year for the premium due in that financial year. However, where the premium due in one financial year is being collected in advance in earlier financial year, the Company may collect the same for a maximum period of three months in advance of the due date of the premium. The premium so collected in advance shall only be adjusted on the due date of the premium.
3. The risk under this policy will commence on the date the Company underwrites the risk, subject to realization of full premium.
4. There is no guarantee on the amount of future bonuses being declared and these will be declared at the sole discretion of the Company. Hence, the bonuses in this plan may vary from time to time.
5. Goods and Services Tax \& applicable cess (es)/levy, if any will be charged over and above the premium as per applicable laws as amended from time to time.
6. Suicide exclusion: If the Life Assured, commits suicide within 12 months from the date of commencement of risk under the policy or date of revival of the policy, the benefits payable under this policy shall be:
o in case of death due to suicide within 12 months from the date of commencement of risk under the policy and the policy is in force, $80 \%$ of the Total Premiums Paid till the date of death or the surrender value available as on date of death whichever is higher.
o in case of death due to suicide within 12 months from the revival date of the policy, higher of $80 \%$ of the Total Premiums Paid till the date of death or the surrender value as available on the date of death.

Further, balance under Deferred Survival Benefit facility, if any will also be paid. Upon such payments, the Policy will terminate and no benefit will be payable.
There are no exclusions other than suicide clause (as mentioned above) for Death Benefit.
7. Free look period: In case the Policy terms and conditions are not agreeable to You then You can opt for a cancellation of the Policy. you can send a request for cancellation of the Policy, along with the reasons and original Policy Document, within 15 days ( 30 days in case of electronic policies and when the Policy is sourced through distance marketing mode, i.e. solicitation of the product through any means of communication other than in person) from the date of receipt of Policy Document. We shall refund the premium received by Us subject only to deduction of the proportionate risk Premium for the period of life cover, stamp duty and medical expenses, if any.
8. Grace Period: You are required to pay premium on or before the premium payment due date. However, you are provided with a Grace Period of 30 days for annual, half yearly and quarterly modes and 15 days for monthly mode from Premium due date to pay due premium. The policy and applicable benefits will remain in force and in case of an admissible claim the benefits will be payable post deduction of due unpaid premium.

## 9. Nomination and Assignment:

- Nomination should be in accordance with provisions of Section 39 of the Insurance Act, 1938, as amended from time to time.
- Assignment should be in accordance with provisions of Section 38 of the Insurance Act, 1938, as amended from time to time.


## Section 41 of the Insurance Act, 1938 (as amended from time to time):

(1) No person shall allow or offer to allow, either directly or indirectly, as an inducement to any person to take out or renew or continue an insurance in respect of any kind of risk relating to lives or property in India, any rebate of the whole or part of the commission payable or any rebate of the premium shown on the policy, nor shall any person taking out or renewing or continuing a policy accept any rebate, except such rebate as may be allowed in accordance with the published prospectuses or tables of the insurer.
(2) Any person making default in complying with the provisions of this section shall be liable for a penalty that may extend to ten lakh rupees.

## Section 45 of the Insurance Act, 1938 (as amended from time to time):

Fraud and Misstatement would be dealt with in accordance with provisions of Section 45 of the Insurance Act, 1938, as amended from time to time.For provisions of this Section, please contact the insurance Company or refer to the sample policy contract of this product on our website www.canarahsbclife.com

## ABOUT US:

Canara HSBC Life Insurance Company Limited is a company formed jointly by three financial organizations - Canara Bank, Punjab National Bank and HSBC Insurance (Asia Pacific) Holdings Limited.
The shareholding pattern of the Joint Venture is - Canara Bank: 51\%, HSBC Insurance (Asia Pacific) Holdings Limited: 26\% and Punjab National Bank: 23\%.
Our aim is to provide you with a range of life insurance products backed by customer service and thereby, making your life simpler.
Canara HSBC Life Insurance Flexi Edge is a Non-Linked Participating Individual Savings Life Insurance Plan.

Trade Logo of Canara HSBC Life Insurance Company Limited (formerly known as Canara HSBC Oriental Bank of Commerce Life Insurance Company Ltd) hereinafter referred to as "Insurer" is used under license with Canara Bank and HSBC Group Management Services Limited. This product brochure gives only the salient features of the plan and it is indicative of terms and conditions. This brochure should be read in conjunction with the benefit illustration and the Terms \& Conditions for this plan as provided in sample policy contract available on our website.

## $\Delta \lambda$ Canara $\langle\lambda$ hsBc <br> LIFE INSURANCE

## Canara HSBC Life Insurance Company Limited <br> (IRDAI Regn. No.136) <br> Registered Office:

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## Corporate Office:

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BEWARE OF SPURIOUS /FRAUD PHONE CALLS!

- IRDAI is not involved in activities like selling Insurance policies, announcing bonus or investment of premiums. Public receiving such phone calls are requested to lodge a police complaint.

The Hongkong and Shanghai Banking Corporation Limited, India (IRDAI Regn. No. CA0016) is the Corporate Agent of the Insurer

