

Name of AMC	Name of Scheme	Plan/Option	Investment Amount (Rs)	Scheme Type (e.g. Equity / Debt etc.)	Upfront commission payable by the AMC	Trail commission payable by the AMC - Year 1	Trail commission payable by the AMC - Year 2 onwards	Remarks **	
AIG	AIG India Equity Fund			Equity	0.50%	0.75%	0.50%		
	AIG World Gold Fund			Equity	0.50%	0.75%	0.50%		
Birla Sunlife	Birla Sun Life Freedom Fund		> Rs 5000	Equity	0.75%	0.50%	0.50%		
	Birla Sunlife Cash Plus - Retail	Retail	> Rs 10,000	Debt	Nil	0.20%	0.20%		
	Birla Sunlife Dividend Yield Plus		> Rs 5000	Equity	0.75%	0.50%	0.50%		
	Birla Sunlife Gilt Plus - Liquid Plan		Any Amount	Debt	Nil	0.35%	0.20%		
	Birla Sunlife Gilt Plus - Regular Plan		Any Amount	Debt	Nil	0.75%	0.40%		
	Birla Sunlife MIP II - Savings 5 Plan			MIP	1.00%	Nil	0.40%		
	Birla Sunlife MIP II - Wealth 25 Plan			MIP	1.25%	Nil	0.40%		
	Birla Sunlife Monthly Income Plan C		Any Amount	MIP	1.25%	Nil	0.40%		
	Birla Sunlife Sun Life Equity Fund		> Rs 5000	Equity	0.75%	0.50%	0.50%		
	Birla Sunlife Sun Life Equity Linked FMP_Aviator - Series A					Closed for Subscriptions			
	Birla Sunlife Sun Life Equity Linked FMP_Gladiator - Series B					Closed for Subscriptions			
	Birla Sunlife Sun Life Savings Fund	Retail	> Rs 10,000	Debt	Nil	0.25%	0.25%		
		Institutional	> = Rs 1 Cr	Debt	Nil	0.05%	0.05%		
	Birla Sun life Midcap Fund					0.75%	0.50%	0.50%	
	BSL Capital Protection oriented Fund- Series 1				Debt	1.50%	Nil	Nil	Additional incentive @ 0.25% payable during NFO
	BSL Capital Protection oriented Fund- Series II					Nil	1.00%	1.00%	Trail @ 1% in the third year
BSL India Reforms Fund					0.75%	0.50%	0.50%		
DSP Black Rock	DSP BlackRock World Energy Fund	Regular Plan	< Rs 5 Cr		0.50%	Nil	0.40%	0.40%	
		Institutional Plan	> = Rs 5 Cr		Nil	0.20%	0.20%	0.20%	
	DSP Blackrock Liquidity Fund	Regular Plan	Rs.5000 & above		Nil	0.25%	0.10%	0.10%	
		Institutional Plan	Rs 5 Cr & above			0.10%	0.05%	0.05%	
	DSP Blackrock Opportunities Fund	Regular Plan	< Rs 5 Cr	Equity	0.75%	0.75%	0.75%	0.50%	
		Institutional Plan	> = Rs 5 Cr	Equity	Nil	0.20%	0.20%	0.20%	
	DSP Blackrock Natural Resources and New Energy Fund	Regular Plan	< Rs 5 Cr	Equity	0.75%	0.50%	0.65%	0.50%	
		Institutional Plan	> = Rs 5 Cr	Equity	Nil	0.20%	0.20%	0.20%	
	DSP Blackrock T.I.G.E.R. Fund	Regular Plan	< Rs 5 Cr	Equity	0.75%	0.75%	0.75%	0.50%	
		Institutional Plan	> = Rs 5 Cr	Equity	Nil	0.20%	0.20%	0.20%	
	DSP Blackrock World Gold Fund	Regular Plan	< Rs 5 Cr	Equity FOF	0.50%	Nil	0.40%	0.40%	
		Institutional Plan	> = Rs 5 Cr	Equity FOF	Nil	0.20%	0.20%	0.20%	
	DSP Blackrock Small and Midcap Fund	Regular Plan	< Rs 5 Cr	Equity	0.75%	0.75%	0.75%	0.50%	
		Institutional Plan	> = Rs 5 Cr	Equity	Nil	0.20%	0.20%	0.20%	
DSP Blackrock Short Term Fund		Regular Plan	Rs.5000 & above	Debt	Nil	0.20%	0.15%	0.15%	
DSP Black rock Top 100	Regular Plan	< Rs 5 Cr		Equity	0.75%	0.75%	0.75%	0.50%	
	Institutional Plan	> = Rs 5 Cr			Nil	0.20%	0.20%	0.20%	
DSP World Mining Fund		Regular Plan	< Rs 5 Cr	Equity	0.50%	Nil	0.40%	0.40%	
DSP Blackrock Focus 25 Fund		Institutional Plan	> = Rs 5 Cr		Nil	0.20%	0.20%	0.20%	
					0.75%	0.75%	0.75%	0.50%	

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Fidelity	Fidelity Equity Fund		< Rs 5 Cr	Equity	0.75%	0.50%	0.50%		
			> = Rs 5 Cr		Nil	0.50%	0.50%		
	Fidelity India Special Situations Fund		< Rs 5 Cr	Equity	0.75%	0.50%	0.50%		
			> = Rs 5 Cr		Nil	0.50%	0.50%		
	Fidelity International Opportunities Fund		< Rs 5 Cr	Equity	0.75%	0.50%	0.50%		
			> = Rs 5 Cr		Nil	0.50%	0.50%		
	Fidelity Tax Advantage Fund		< Rs 5 Cr	Equity	2.75%	Nil	Nil	Trail @ 0.50% from 4th Year onwards	
> = Rs 5 Cr			Nil		0.75%	0.75%	Trail @ 0.50 from 3rd Year onwanwards & @ 0.40% from 4th Year onwards		
Fidelity India Value Fund		< Rs 5 Cr	Equity	0.75%	0.50%	0.50%			
		> = Rs 5 Cr		Nil	0.75%	0.75%			
Fidelity Global Real Assets Fund		< Rs 5 Cr	Equity	0.75%	0.50%	0.50%			
		> = Rs 5 Cr		Nil	0.75%	0.50%			
Franklin Templeton	Franklin India Bluechip Fund			Equity	0.75%	0.50%	0.85%	Trail @ 1% in 3rd Year	
	Franklin India Fixed Tenure Series				Closed for Subscriptions				
	Franklin India Flexi Cap Fund			Equity	0.75%	0.50%	0.85%	Trail @ 1% in 3rd Year	
	Franklin India High Growth Fund			Equity	0.75%	0.50%	0.85%	Trail @ 1% in 3rd Year	
	Franklin India Index Fund - BSE Sensex Plan			Index Fund	Nil	0.40%	0.40%	Trail @ 0.40% in 3rd Year	
	Franklin India Index Fund - NSE Nifty Plan			Index Fund	Nil	0.40%	0.40%	Trail @ 0.40% in 3rd Year	
	Franklin India Prima Fund			Equity	0.75%	0.50%	0.85%	Trail @ 1% in 3rd Year	
	Franklin India Smaller Companies Fund				Close ended fund, closed for subscription				
	Franklin India Tax Shield			Equity	3.00%	Nil	Nil	Trail @ 0.75% in 3rd Year	
	FT India Balanced Fund			Equity	0.75%	0.50%	0.50%	Trail @ 0.50% in 3rd Year	
	FT India Monthly Income Plan	Plan A			Debt	1.00%	Nil	0.40%	Trail @ 0.40% in 3rd Year
		Plan B			Debt	1.00%	Nil	0.40%	Trail @ 0.40% in 3rd Year
	Templeton Floating Rate Income Fund - Long Term Plan	Retail Plan			Short Term Funds	Nil	0.40%	0.30%	Trail @ 0.30% in 3rd Year
		Institutional	> = Rs 1 Cr			Nil	0.20%	0.20%	Trail @ 0.20% in 3rd Year
		Super Institutional	> = Rs 5 Cr			Nil	0.05%	0.05%	Trail @ 0.05% in 3rd Year
	Templeton Floating Rate Income Fund - Short Term Plan	Retail				Nil	0.40%	0.40%	Trail @ 0.40% in 3rd Year
		Institutional	> = Rs 5 Cr			Nil	0.30%	0.30%	Trail @ 0.30% in 3rd Year
	Templeton India Growth Fund				Equity	0.75%	0.50%	0.85%	Trail @ 1% in 3rd Year
	Templeton India G-Sec Fund - Composite Plan			< = Rs 10 Lacs		0.40%	0.40%	0.40%	Trail @ 0.40% in 3rd Year
	Templeton India G-Sec Fund - Treasury Plan				Short Term Funds	Nil	0.35%	0.30%	Trail @ 0.30% in 3rd Year
Templeton India Income Builder Account	Plan A	> 50 Lacs		Debt	Nil	0.75%	0.40%	Trail @ 0.40% in 3rd Year	
	Plan B	< = Rs 50 Lacs			0.50%	0.40%	0.40%	Trail @ 0.40% in 3rd Year	
Templeton India Income Fund		< = Rs 50 Lacs			0.25%	0.40%	0.40%	Trail @ 0.40% in 3rd Year	
		> Rs 50 Lacs			Nil	0.45%	0.40%	Trail @ 0.40% in 3rd Year	
	Retail				Short Term Funds	0.40%	0.40%	0.40%	Trail @ 0.40% in 3rd Year
Templeton India STIP			> = INR 5 Cr	Institutional	Nil	0.30%	0.30%	Trail @ 0.30% in 3rd Year	

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Franklin Templeton	Templeton India Treasury Management Account Templeton Monthly Income Plan	Liquid Plan	N/A	Liquid Fund	Nil	0.40%	0.20%	Trail @ 0.20% in 3rd Year
		Regular Plan	> = Rs 1 Lac		Nil	0.25%	0.20%	Trail @ 0.20% in 3rd Year
		Institutional Plan	> = Rs 1 Cr		Nil	0.15%	0.15%	Trail @ 0.15% in 3rd Year
		Super Institutional Plan	> = Rs 5 Cr		Nil	0.05%	0.05%	Trail @ 0.05% in 3rd Year
	Templeton Fixed Tenure Fund - Series XII ( Plan B)	Monthly & Qtrly	< = Rs 10 Lacs		0.25%	0.50%	0.35%	Trail @ 0.35% in 3rd Year
	Templeton India Income Opportunities Fund		Any Amount		0.70%	0.30%	0.30% / 0.50%	Trail @ 0.50% in 3rd Year
	FT India Dynamic PE Ratio Fund of Funds				0.65% + 0.15%	No Trail at FoF level, for underlying funds - trail is payable as per applicable structure of underlying funds	No Trail at FoF level, for underlying funds - trail is payable as per applicable structure of underlying funds	No Trail at FoF level, for underlying funds - trail is payable as per applicable structure of underlying funds
HDFC	HDFC Capital Builder Fund	Growth & Dividend	Any Amount	Equity	0.65%	0.60%	0.60%	
	HDFC Cash Management Fund - Savings Plan	Growth and Dividend	Any Amount	Liquid	NIL	0.05%	0.05%	
	HDFC Equity Fund	Growth & Dividend	Any Amount	Equity	0.65%	0.60%	0.60%	
	HDFC Income Fund	Growth & Dividend	Any Amount	Debt	0.75%	NIL	0.40%	Additional upfront commission @ 0.05% for in period collection < Rs 25 Lacs, @ 0.10% for collections > = Rs 25 Lacs and < Rs 100 Lacs, @ .15% for collections > = Rs 100 Lacs
	HDFC Index Fund - Nifty Plan	Growth	Any Amount	Equity	Nil	0.75%	0.20%	
	HDFC Index Fund - Sensex Plan	Growth	Any Amount	Equity	Nil	0.75%	0.20%	
	HDFC Liquid Fund Fund	Growth and Dividend	Any Amount	Liquid	NIL	0.20	0.20	
	HDFC Long Term Advantage	Growth and Dividend	Any Amount	ELSS - Equity	2.50%	NIL	NIL	Trail: 0.40% Year 4 Onwards
	HDFC Monthly Income Plan - LTP	Growth and Dividend	Any Amount	MIP	0.75%	0.50%	0.40%	
	HDFC Monthly Income Plan - STP	Growth and Dividend	Any Amount	MIP	0.75%	0.50%	0.40%	
	HDFC Multiple Yield Fund (Plan 2005)	Growth and Dividend	Any Amount	Debt	NIL	0.30%	0.30%	
	HDFC Premier MultiCap Fund	Growth and Dividend	Any Amount	Equity	0.65%	0.60%	0.60%	
	HDFC Prudence Fund	Growth and Dividend	Any Amount	Balanced	0.65%	0.60%	0.60%	
	HDFC Top 200 Fund	Growth & Dividend	Any Amount	Equity	0.65%	0.60%	0.60%	

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HSBC	HSBC Cash Fund	Regular Option			Nil	0.1%+ 0.15%	0.25%	Trail @ 0.25% in 3rd Year	
		Institutional Option			NIL	0.10% + 0.05%	0.15%	Trail @ 0.15% in 3rd Year	
		Inst. Plus Option				Nil	0.10%	0.10%	Trail @ 0.10% in 3rd Year
		HSBC Dynamic Fund			Equity	0.75%	0.65%	0.65%	Trail @ 0.75% in 3rd Year
		HSBC Emerging Markets Fund			Equity	0.55%	0.50%	0.85%	Trail @ 0.85% in 3rd Year
		HSBC Equity Fund			Equity	0.75%	0.50%	0.60%	Trail @ 0.75% in 3rd Year
		HSBC Floating Rate Fund - Long Term Plan	Regular Option			NIL	0.20%	0.25%	Trail @ 0.25% from 3rd Year
	Institutional Option				NIL	0.05%	0.05%	Trail @ 0.05% in 3rd Year	
		HSBC Floating Rate Fund - Short Term Plan	Regular Option			Nil	0.30%	0.40%	Trail @ 0.40% from 3rd Year
	Institutional Option				Nil	0.25%	0.25%	Trail @ 0.25% in 3rd Year	
		HSBC Gilt Fund	Inst. Plus Option			Nil	0.25%	0.25%	Trail @ 0.25% in 3rd Year
		HSBC Income Fund - Investment Plan	Regular Plan			Nil	0.80%	0.75%	Trail @ 0.75% in 3rd Year
		HSBC Income Fund - ST Plan	Regular Plan			Nil	0.40%	0.50%	Trail @ 0.50% in 3rd Year
		HSBC India Advantage Fund/ HSBC Progressive Themes Fund			Equity	0.75%	0.65%	0.65%	Trail @ 0.75% in 3rd Year
		HSBC India Opportunities Fund			Equity	0.75%	0.65%	0.65%	Trail @ 0.75% in 3rd Year
		HSBC Midcap Equity Fund			Equity	0.75%	0.65%	0.65%	Trail @ 0.75% in 3rd Year
		HSBC MIP - Regular	Regular			0.75%	0.50%	0.65%	Trail @ 0.75% in 3rd Year
		HSBC MIP - Savings	Savings			0.75%	0.50%	0.65%	Trail @ 0.75% in 3rd Year
		HSBC Smallcap Fund				Closed for subscription			
		HSBC Tax Saver Fund			Equity	1.50%	0.25%	0.75%	Trail @ 0.75% in 4th Year
	HSBC Unique Opportunities Fund				Closed for subscription				
Pru ICICI	ICICI Prudential Balance Fund		All Amounts	Equity	Nil	0.50%	0.50%		
	ICICI Prudential Discovery Fund		All Amounts	Equity	Nil	0.50%	0.50%		
	ICICI Prudential Dynamic Plan		All Amounts	Equity	Nil	0.50%	0.50%		
	ICICI Prudential Flexible Income Plan	Premium Option			Debt	Nil	0.05%	0.05%	
		Regular Option				Nil	0.40%	0.25%	
	ICICI Prudential Floating Rate Plan - Option B		All amounts	Debt	Nil	0.35%	0.15%		
	ICICI Prudential Gilt - Investment	Retail	All Amounts	Debt	Nil	0.80%	0.80%		
	ICICI Prudential Gilt - Treasury	Retail	All Amounts	Debt	Nil	0.45%	0.40%		
	ICICI Prudential Growth Plan	Retail	All Amounts	Equity	Nil	0.50%	0.50%		
	ICICI Prudential Income Plan	Retail	All Amounts	Debt	0.25%	Nil	0.50%		
	ICICI Prudential Index Fund - Nifty Plan	Retail	All Amounts	Equity	Nil	0.50%	0.50%		
	ICICI Prudential Infrastructure Fund		All Amounts	Equity	NIL	0.50%	0.50%		

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Pru ICICI	ICICI Prudential Liquid Plan	Normal		Debt	Nil	0.40%	0.20%	
		Institutional			Nil	0.25%	0.15%	
		institutional Plus			Nil	0.20%	0.05%	
		Super Institutional			Nil	0.05%	Nil	
	ICICI Prudential MIP Plan - Cumulative	Retail	All Amounts	Debt	0%	NIL	0.50%	
	ICICI Prudential S.M.A.R.T. Fund Series C	Closed for subscription						
	ICICI Prudential S.M.A.R.T. Fund Series F	Closed for subscription						
	ICICI Prudential Short Term Plan	Retail	All Amounts	Debt	0.50%	0.25% (7th month onwards)	0.50%	
	ICICI Prudential Target Returns Fund		All Amounts	Equity	NIL		0.50%	
ICICI Prudential Tax Plan	Retail	All Amounts	Equity	NIL	NIL	NIL		
FMP Series 53 - 3 Years Plan A	FMP			NIL	1% (paid Upfront)	NIL		
IDFC	IDFC Cash Fund	Plan A	All Applications	Debt	Nil	0.25%	0.15%	
		Plan B	All Applications		Nil	0.15%	0.10%	
		Plan C	All Applications		Nil	0.10%	0.10%	
	IDFC Dynamic Bond Fund	Plan A	All Applications	Debt	NIL	0.75%	0.50%	
		Plan B	All Applications		Nil	0.50%	0.25%	
	IDFC Super Saver Income Fund - Investment Plan	Plan A	All Applications	Debt	Nil	0.75%	0.50%	
		Plan B	All Applications		Nil	0.50%	0.50%	
		Plan C	All Applications		Nil	0.25%	0.50%	
	IDFC Super Saver Income Fund - ST	Plan A	All Applications	Debt	NIL	0.50%	0.30%	
		Plan B	All Applications		Nil	0.30%	0.15%	
		Plan C	All Applications		Nil	0.20%	0.10%	
		Plan D	All Applications		Nil	0.15%	0.10%	
IDFC Premier Equity Fund	Plan A & B	All Applications		0.75%	0.50%	0.75%		
IDFC Farm Opportunities Portfolio								
JP Morgan	JP Morgan Equity Fund			Equity	1.80%	0.70%	-	
Kotak	Kotak Bond Regular	Regular		Debt	NIL	0.75	0.25	
	Kotak Gilt - Investment - Regular		<= 50 Lakh	Debt	0.50	NIL	0.50	
			> 50 Lakh		NIL	0.60	0.50	
	Kotak Gilt - Savings			Debt	NIL	0.20	0.15	
			Institutional Premium		Nil	0.05	0.05	
			Institutional		Nil	0.10	0.05	
Kotak Liquid Fund	Regular			Nil	0.20	0.15		
Kotak Credit Opportunities Fund					0.50%	0.50%	0.50%	Additional incentive @ 0.25% payable during NFO

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Reliance	Reliance Equity Opportunities Fund	Retail		Equity	0.75%	0.75%	0.50%	
		Institutional			0.50%	0.30%	0.30%	
	Reliance Infrastructure Fund	Retail		Equity	0.75%	0.75%	0.50%	
		Institutional			0.50%	0.30%	0.30%	
	Reliance Natural Resources Fund	Retail		Equity	0.75%	0.75%	0.50%	
		Institutional			0.50%	0.30%	0.30%	
	Reliance Vision Fund	Retail		Equity	0.75%	0.75%	0.50%	
		Institutional			0.50%	0.30%	0.30%	
	Reliance Liquid Fund - Treasury Plan				Nil	0.50%	0.50%	
	Reliance Regular Savings Fund - Debt	Retail		Debt	0.75%	0.40%	0.40%	
		Institutional			0.35%	0.25%	0.25%	
	Reliance Equity Tax Saver	Retail		ELSS	0.75%	0.50%	0.75%	Trail @ 0.75% in the 3rd year and 0.50% in 4th Year
Reliance Regular Savings Fund - Equity			Equity	0.75%	0.75%	0.50%		
Reliance Monthly Income Plan			Hybrid	1.25%	Nil	0.40%		
Reliance Small Cap Fund				0.75%+0.75%	0.40%	0.50%		
Sundaram	Sundaram BNP Paribas Select Midcap Fund			Equity	1%	0.50%	0.50%	
TATA	Tata Dividend Yield Fund		<= Rs 10 Cr	Equity	0.75%	0.50%	0.50%	
			>Rs 10 Cr		Nil	0.50%	0.50%	
	Tata Infrastructure Fund		<= Rs 10 Cr	Equity	0.75%	0.50%	0.50%	
			>Rs 10 Cr		Nil	0.50%	0.75%	
Canara Robeco	Canara Robeco Force Fund		< Rs 5 Cr	Equity	0.75%	0.50%	1.00%	
			> = Rs 5 Cr		NIL	1.00%	1.00%	
UTI	UTI Opportunities Fund			Equity	0.5% + 0.25%	1.00%	1.00%	Trail @ 1% from 3rd year onwards
DWS	DWS Global Agribusiness Offshore Fund				0.75%	0.50%		

**Disclaimer:**

These details have been collated on the basis of information provided by the various Asset Management Companies (AMC) and are subject to change from time to time without prior consent. The commission payable by the AMC to The Hongkong and Shanghai Banking Corporation Limited, India ("the Bank") is at the sole discretion and as per the terms of the agreement between the Bank and the respective AMC.

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Investments in mutual funds are subject to market risk and customers should read the offer document / key information document along with terms and conditions relating to Wealth Management Services carefully before investing through the Bank.

Please contact your relationship manager for the updated commission structures or any other queries.