

Conversion Form

To,

The Manager,

The Hongkong and Shanghai Banking Corporation Limited, India.

I/We hereby authorise The Hongkong and Shanghai Banking Corporation Limited, India (the Bank) to convert my/our underlying accounts and services to HSBC Advance.

I/We understand that for the HSBC Advance, I need to:

- Maintain a Total Relationship Balance (TRB)^{***} of ₹3 lakhs (rupees three lakhs only) in a combination of Savings Account balances, Term Deposits, holdings in Demat account held with HSBC India, investments¹ and life insurance² through HSBC India including a minimum average quarterly balance of ₹50,000 in the HSBC India Advance savings / current account OR
- Have a Mortgage relationship^{**} of ₹15 lakhs (rupees fifteen lakhs only) or more with HSBC India OR
- Hold a Corporate Salary Account under HSBC's Corporate Employee Programme in India, with a net monthly salary credit of ₹50,000 (Rupees fifty thousand only) or more* into the account OR
- Hold a Smart Money facility with a minimum Fixed Deposit of ₹5 lakhs (rupees five lakhs only).

By completing this form, I/We hereby authorise the Bank to convert my/our below mentioned customer number and all underlying accounts to HSBC Advance. I have read and understood all the Terms and Conditions of HSBC Advance and agree to abide by the same.

Yours Faithfully,

Signature:

Sole/Principal Applicant

Joint Applicant

Name:

Sole/Principal Applicant

Joint Applicant

Signatures of all Authorised Signatories

Customer ID: _____

Date: _____

Place _____

***** Calculation of TRB** - Following will be included for calculating the TRB

1. Savings Account Balances - Calculated basis Average Quarterly Balance held in the savings account.

2. Term Deposits - Calculated basis Average Quarterly Balance held in term deposits.

3. Investments through HSBC India - Calculated basis Market Value or Net Purchase Value whichever is higher as on the last day of every calendar month.

4. Life Insurance Premium - Calculated basis Life to date (total) paid up premium for policies in force as on the last day of every calendar month. Insurance is a subject matter of solicitation.

5. Demat Holdings - Calculated basis Market Value of Holdings in HSBC India Demat account as on the last day of every calendar quarter.

** Service charges related to non-maintenance of required TRB will be waived for the HSBC Advance account in India which is linked to your mortgage relationship towards servicing the mortgage EMI. This waiver will be valid throughout your mortgage relationship with HSBC India. Pursuant to the termination of the mortgage relationship, the TRB requirements of HSBC Advance account will apply as per the applicable rules of HSBC India.

*Please note that waiver of charges related to non-maintenance of required TRB will be subject to you being an employee of the Corporate and your account receiving a net salary credit of greater than or equal to ₹50,000 for three consecutive calendar months. In case you do not meet this requirement, the account shall get redesignated to a regular HSBC Advance account and the TRB requirements of HSBC Advance account in India will apply as per the applicable rules of HSBC India.

¹Investments and services are subject to prevailing market conditions / external factors. The Hongkong and Shanghai Banking Corporation Limited, India (HSBC India) currently offers Investment Products from entities registered and regulated in India. These products are currently not available to HSBC Advance NRI customers residing in US, Canada, Australia and New Zealand. HSBC Advance NRI customers residing in countries like United Kingdom, Singapore and Hong Kong will be able to invest in these products through HSBC India when they are physically present in India.

²HSBC India is a corporate agent (License Number 961387) of Canara HSBC Oriental Bank of Commerce Life Insurance Company Limited which offers and underwrites life insurance products. Insurance is the subject matter of solicitation.

Please turn overleaf for the Consent Form for HSBC Advance



Visit your local branch

Visit www.hsbc.co.in/1/2/hsbc-advance

Call: Ahmedabad: 98983 77324, Bengaluru: 99809 27324, Chandigarh: 98769 27324, Chennai: 4341 9624, Coimbatore: 98944 77324, Gurgaon: 99107 97324, Guwahati: 1860 266 2667, Hyderabad: 98496 77324, Indore: 98932 88024, Jaipur: 99280 37324, Jodhpur: 99280 37324, Kochi: 98954 77324, Kolkata: 2213 9924, Lucknow: 99350 57324, Ludhiana: 98769 27324, Mumbai: 4042 2427, Mysore: 99809 27324, Nagpur: 99600 77324, Nashik: 99600 77324, New Delhi: 99350 57324, Noida: 99107 97324, Patna: 99313 97324, Pune: 99600 77324, Raipur: 98932 88024, Surat: 98983 77324, Thiruvananthapuram: 98954 77324, Vadodara: 98983 77324, Visakhapatnam: 98496 77324, Other Cities: 18001022426.

The Hongkong and Shanghai Banking Corporation Limited

India Area Management Office, 52/60, Mahatma Gandhi Road, P.O. Box 128, Mumbai - 400 001, India. Email: info@hsbc.co.in; www.hsbc.co.in
Issued by The Hongkong and Shanghai Banking Corporation Limited, India (HSBC India). Incorporated in Hong Kong SAR with limited liability.

Consent Form

To enable HSBC India and other members of the HSBC Group* in providing International Services provided by HSBC Advance,

- I/We fully authorise HSBC India and such other member of the HSBC Group, to share all information relating to me/us and my/our accounts, including, without limitation, any personal information and other credit information maintained with or obtained by HSBC India (including those obtained from Credit reference agencies) and other members of the HSBC Group.
- I/We further authorise HSBC India and all members of the HSBC Group to use, store, process, disclose and transfer (whether within or outside the jurisdiction concerned and whether within or outside the HSBC Group) all information (including, without limitation, information relating to the Debts), relating to me/us, as they shall consider necessary in connection with the provision of International Services provided by HSBC Advance.
- I/We acknowledge and agree that any such sharing or transfer of information will be on a confidential basis and that HSBC India or HSBC Group offices or other third party service providers, whether located in India or overseas, may disclose information if required or permitted by any law, rule or regulation or at the request of any public or regulatory authority or if such disclosure is required for the purposes of preventing fraud.

Signature:

Sole/Principal Applicant Joint Applicant Joint Applicant

Name:

Sole/Principal Applicant Joint Applicant Joint Applicant

Signatures of all Authorised Signatories

Customer ID: _____

Date: _____

Place _____

*HSBC Group means HSBC Holding plc., its subsidiaries, associated and affiliated companies.