(Incorporated in Hong Kong SAR with limited liability)

### Basel III – Pillar 3 disclosures of India Branches

For the quarter ended 31 December 2018

### 1 Background and Scope of Application

#### a. Background

The information contained in the document is for the India Branches of The Hongkong and Shanghai Banking Corporation Limited ('the Bank'), which is incorporated and registered in Hong Kong Special Administrative Region ('SAR'). The Bank's ultimate holding company is HSBC Holdings plc, which is incorporated in the United Kingdom. References to 'the Group' within this document mean HSBC Holdings plc together with its subsidiaries.

### b. Scope of Application

The capital adequacy framework applies to the Bank as per Reserve Bank of India ('RBI') Basel III Capital Regulations vide RBI Circular DBR. No. BP. BC. 1/21.06.201/2015-16 dated July 1, 2015 as amended from time to time. The Bank has a subsidiary, HSBC Agency (India) Private Limited ('HAPL'), which is consolidated in line with Accounting Standard ('AS') – 21 (consolidated financial statements). Full capital deduction is taken in stand-alone financials for investment in HAPL. The Bank holds minority interests (2.07% shareholding) in a Group entity HSBC Professional Services (India) Private Limited which is neither consolidated nor is capital deducted. The investment in this company is appropriately risk weighted. The Bank does not have any other Group company where a pro-rata consolidation is done or any deduction is taken. The disclosure and analysis provided herein are in respect of the Bank, except where required and specifically elaborated, to include other Group entities operating in India.

- (i) Accounting and prudential treatment / consolidation framework
- a. Subsidiaries not included in the consolidation

The aggregate amount of capital held by the Bank in HAPL of Rs. 500 ('000) is not included in the consolidation and is deducted from capital.

b. List of Group entities in India considered for consolidation under regulatory scope of consolidation:

The RBI guidelines on Financial Regulation of Systemically Important NBFCs and Banks' Relationship vide circular ref. DBOD. No. FSD. BC.46 / 24.01.028/ 2006-07 dated 12 December 2006 read with 'Guidelines for consolidated accounting and other quantitative methods to facilitate consolidated supervision' vide circular ref. DBOD.No.BP.BC.72/ 21.04.018/2001-02 dated 25 February 2003 mandate coverage of the 'Consolidated Bank' (herein also referred to as 'HSBC – India Branch'). This includes, in addition to the Bank as a branch of Hongkong and Shanghai Banking Corporation Limited, the following Non-Banking Finance Company ('NBFC'), which is a subsidiary of HSBC Holdings plc, held through intermediary holding companies:

(Rs '000)

Name of Entity /Country of Incorporation	Principle activity of the entity	Total balance sheet equity*	Total balance sheet assets*
HSBC InvestDirect Financial Services (India) Limited (HIFSL) (Note1)	Non-banking Finance company	1,462,847	5,099,234

<sup>\*</sup> As stated in the accounting balance sheet of the legal entity as at 31 March 2018

Note 1. HIFSL is 'Systemically important non-deposit taking non-banking financial company' ('NBFC-ND-SI) governed by Reserve Bank of India ('RBI').

(Incorporated in Hong Kong SAR with limited liability)

### Basel III – Pillar 3 disclosures of India Branches (Continued)

For the quarter ended 31 December 2018

### 1 Background and Scope of Application (Continued)

### b. Scope of Application (Continued)

As prescribed in the above guidelines, the Bank is not required to prepare consolidated financial statements as it has no shareholding in this entity. However, HIFSL has been considered under regulatory scope of consolidation for the quantitative disclosures including that of capital adequacy computation under Basel III guidelines. Accordingly, (HIFSL) has been considered under regulatory scope of consolidation for the quantitative disclosures.

#### (ii) Bank's total interest in insurance entities

The Bank has no interest in any of the insurance entities of the Group.

(iii) List of Group entities in India not considered for consolidation both for accounting and regulatory scope of consolidation:

(Rs '000)

Name of Entity /Country of Incorporation	Principle activity of the Total balance she entity equit		Total balance sheet assets*
HSBC Asset Management (India) Private Limited	Asset management/portfolio management	615,909	1,565,999
HSBC Electronic Data Processing India Private Limited	Back office / data processing / call centre activities	3,554,678	26,276,888
HSBC Global Shared Services (India) Private Limited	Non-operating company	25,000	48,682
HSBC InvestDirect (India) Limited	Holding company for HSBC InvestDirect Group	712,713	5,051,652
HSBC InvestDirect Employees Welfare Trust	Non-operating company	15	18,586
HSBC InvestDirect Sales & Marketing (India) Limited	Non-operating company	1,000	36,840
HSBC InvestDirect Securities (India) Private Limited	Retail securities broking and related activities (Discontinued)	Equity - 875,112 0.001% Compulsory Convertible Preference shares - 870,000	147,690
HSBC Professional Services (India) Private Limited	Providing internal audit services to Group companies	4,838	252,082
HSBC Securities and Capital Markets (India) Private Limited	Stock broking and corporate finance & advisory	Equity - 4,701,139 Preference -250,000	6,596,531
HSBC Software Development (India) Private Limited	Software design, development and maintenance	327,264	28,170,275
Canara HSBC Oriental Bank of Commerce Life Insurance Company Limited	Life insurance	9,500,000	129,698,094

<sup>\*</sup> As stated in the accounting balance sheet of the legal entity as at 31 March 2018

Note 1: The Bank does not hold any stake in the total equity of the entities mentioned above with the exception of HSBC Professional Services (India) Private Limited.

Note 2: Since the Bank does not hold any stake in the total equity of the entities, the same have not been considered for any regulatory treatment.

(Incorporated in Hong Kong SAR with limited liability)

### Basel III – Pillar 3 disclosures of India Branches (Continued)

For the quarter ended 31 December 2018

### 2 Capital Adequacy & Structure

#### a. Capital Adequacy

The Bank's capital management framework is shaped by its structure, business model and strategic direction. The Bank carefully assesses its growth opportunities relative to the capital available to support them, particularly in light of the economic environment and tightening of regulations around capital requirements. The Bank's Executive Committee ('EXCO'), Risk Management Meeting and Asset-Liability Committee ('ALCO') maintains an active oversight over the Capital and Risk Management framework.

Under Pillar 1 of the RBI guidelines on Basel III, the Bank currently follows Standardised Approach for Credit Risk, Standardised Duration Approach for Market Risk and Basic Indicator Approach for Operational risk capital charge for computation and reporting capital adequacy locally to RBI. Further, the Bank has a comprehensive Internal Capital Adequacy Assessment Process ('ICAAP'), which covers the capital management policy of the Bank, sets the process for assessment of the adequacy of capital to meet regulatory requirements, support current and future activities and meet the Pillar I and material Pillar II risks to which the bank is exposed to. The ICAAP also involves stress testing of extreme but plausible scenarios to assess the Bank's resilience to adverse economic or political developments and resultant impact on the Bank's risk profile and capital position for current and future periods. This ensures that the bank has robust, forward looking capital planning processes that account for unique and systemic risks. Further, the bank has put in place stringent risk appetite measures as per revised RBI guidelines on Prompt Corrective Action. In addition to the above, the Bank is also subject to Capital Buffers as prescribed by RBI from time to time.

As per the transitional arrangement, at 31 December 2018, the Bank is required to maintain minimum capital requirement including capital buffers as per the table below:

Regulatory Minimum in % as per RBI guidelines	As at 31 Dec 2018
(i) Common Equity Tier I (CET1)	5.50%
(ii) Capital Conservation Buffer (CCB) - (Refer note I)	1.88%
(iii) Counter-cyclical Buffer (CCCB) - (Refer note II)	-
(iv) Domestically Systemically Important Bank (D-SIB) - (Refer note III)	1.42%
Minimum Common Equity Tier I (i+ii+iii+iv)	8.79%
Minimum Tier I Capital	10.29%
Total Minimum Capital Adequacy Ratio	12.29%

(Incorporated in Hong Kong SAR with limited liability)

### Basel III – Pillar 3 disclosures of India Branches (Continued)

For the quarter ended 31 December 2018

### 2 Capital Adequacy & Structure (Continued)

### a. Capital Adequacy (Continued)

Notes:

- I. The CCB is designed to ensure that banks build up capital buffers during normal times, which can be drawn down during a stressed period. Banks in India are required to maintain a capital conservation buffer of 2.5%, comprised of CET1 capital, over and above the regulatory minimum capital requirement. The CCB has been implemented w.e.f 31 March 2016 starting with 0.625% in 2016, increasing in a phased-in manner and reaching 2.5% by 31 March 2019. However as per Master circular RBI/2018-19/106 DBR.BP.BC.No.20/21.06.201/2018-19 dated January 10, 2019, the last tranche of 0.625% of Capital Conservation Buffer (CCB) has been deferred from March 31, 2019 to March 31, 2020
- II. RBI issued guidelines on CCCB framework for banks in India in February 2015. The CCCB may vary from 0 to 2.5% of total RWA and the decision would normally be pre-announced with a lead time of 4 quarters. The activation of CCCB will depend upon Credit to GDP gap in India (difference between Credit to GDP ratio and the long-term trend value of such ratio of any point in time) along with supplementary indicators such as Credit-Deposit ratio for a moving period of 3 years, industry outlook assessment index and interest coverage ratio. As stated by RBI in First Bi-monthly Monetary Policy Statement, 2018-19 issued on 5 April 2018, a review of CCCB indicators was carried out by the RBI and it has been decided that it is not necessary to activate CCCB in India. There are no further updates till date from RBI.
- III. The Reserve Bank of India (RBI) released the framework on D-SIB requirements for banks operating in India in July 2014. Banks may become systemically important due to their size, cross-jurisdictional activity, complexity, interconnectedness and lack of substitutability. As per the RBI guidelines, a foreign bank having branch presence in India (such as the Bank) which is classified as Globally Systemically Important Bank (G-SIB) by Financial Stability Board (FSB), has to maintain additional CET1 capital surcharge in India as applicable to it as a G-SIB, proportionate to its Risk Weighted Assets (RWAs) in India. This requirement has been implemented from 31 March 2016 in phased-in manner, to become fully effective from 31 March 2019. Accordingly 1.42% had been added to minimum requirement towards D-SIB.

The Bank continues to monitor developments and believe that current robust capital adequacy position means the bank is well placed for continuing compliance with the Basel III framework.

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## Basel III – Pillar 3 disclosures of India Branches (Continued)

For the quarter ended 31 December 2018

### 2 Capital Adequacy & Structure (Continued)

### b. Capital Structure

### (i) Composition of Tier 1 capital for the bank

(Rs. '000)

	As at 31 Dec 2018	As at 31 Mar 2018
Capital	44,991,660	44,991,660
Eligible Reserves	148,952,552	142,832,462
Less: Deductions from Tier I Capital	(200,327)	(91,007)
- Charge for Credit enhancement on Securitisation deal	-	-
- Intangible Assets Deferred Tax Asset ('DTA') (Note 1)	-	-
- Investment in subsidiaries in India	(35)	(35)
- Debit Value Adjustments (DVA)	(200,292)	(90,972)
- Defined Benefit Pension Fund Asset	-	-
Tier I Capital	193,743,886	187,733,115
Of Which Common Equity Tier I Capital	193,743,886	187,733,115
Additional Tier I Capital	-	-
Total Tier I Capital	193,743,886	187,733,115

Note 1: As per RBI guidelines as on 1 March 2016, DTA which was deducted from CET1 capital, can be recognised in the CET1 with a limit of 10% of net CET1 (after deducting DTA). Accordingly DTA of Rs.5,026,169 ('000) (previous year ended Mar 18: Rs. 5,026,169 ('000s)) is not deducted.

#### (ii) Tier 2 capital for the bank

(Rs. '000)

	As at 31 Dec 2018	As at 31 Mar 2018
General Loss Provisions	4,924,732	4,738,207
Other Eligible Reserves	2,251,944	<u>2,251,944</u>
Total Tier II Capital (Note 1)	<u>7,176,676</u>	<u>6,990,151</u>
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Note 1: There is no debt capital instrument and subordinated debt outstanding as at 31 December 2018 (previous year ended Mar 18: Nil) included in Tier II Capital.

(Incorporated in Hong Kong SAR with limited liability)

# Basel III – Pillar 3 disclosures of India Branches (Continued)

For the quarter ended 31 December 2018

## 2 Capital Adequacy & Structure (Continued)

### **b.** Capital Structure (Continued)

(iii) Capital requirements for Credit Risk, Market Risk and Operational Risk

		(Rs '000)
	As at 31 Dec 2018	As at 31 Mar 2018
I. Capital required for Credit Risk	108,391,737	95,410,876
- For portfolios subject to Standardised approach	108,391,737	95,410,876
II. Capital required for Market Risk	23,087,034	20,007,563
(Standard Duration Approach)		
- Interest rate risk	19,118,439	16,433,514
- Foreign exchange risk	1,520,888	1,112,400
- Equity risk	334,262	336,166
- Securitisation exposure	2,113,445	2,125,483
III. Capital required for Operational Risk	15,377,806	14,814,626
(Basic Indicator Approach)		
Total capital requirement (I + II + III)	146,856,577	130,233,065
Total capital funds of the Bank	200,920,562	194,723,266
Total risk weighted assets	1,194,927,393	1,053,665,571
Total capital ratio	16.81%	18.48%
Common Equity Tier I Capital Ratio	16.21%	17.82%
Tier I capital ratio	16.21%	17.82%

(iv) Capital adequacy ratio for consolidated entity (the Bank and HIFSL)

	As at 31 Dec 2018	As at 31 Mar 2018
Consolidated Total Capital Ratio	17.06%	18.77%
Consolidated Tier I Capital Ratio	16.46%	18.11%

(Incorporated in Hong Kong SAR with limited liability)

### **Basel III – Pillar 3 disclosures of India Branches** (Continued)

For the quarter ended 31 December 2018

### 3 Credit risk

#### a. General

Credit Risk is the risk of financial loss if a customer or counterparty fails to meet an obligation under a contract. It arises principally from direct lending, trade finance, marked-to-market exposure from derivative contracts and certain off-balance sheet products such as guarantees and from the Bank's holdings of assets in the form of debt securities.

The principal objectives of our credit risk management function are:

- to maintain a strong culture of responsible lending, and a robust credit risk policy and control framework;
- to both partner and challenge our businesses in defining, implementing and continually reevaluating our credit risk appetite under actual and stress scenario conditions; and
- to ensure there is independent, expert scrutiny of credit risks, their costs and their mitigation.

#### **Strategy and Processes**

HSBC Holdings plc formulates high-level risk management policies for the HSBC Group entities worldwide. The Bank has also formulated local credit guidelines consistent with HSBC policy and RBI guidelines. The Bank's risk management policies and procedures are subject to a high degree of oversight and guidance to ensure that all types of risk are systematically identified, measured, analyzed and actively managed. The Bank remains a full service bank, servicing all major business groups- Global Banking and Markets (GBM), Commercial Banking (CMB) and Retail Banking and Wealth Management (RBWM).

The Bank has standards, policies and procedures dedicated to the sanctioning, monitoring and management of various risks, which include the following:

- The Board of The Hongkong and Shanghai Banking Corporation Limited in Hongkong SAR (HBAP) has established the India Executive Committee (EXCO) to assist the Board in the running of the Bank. The EXCO is authorized to exercise all the powers, authorities and discretions of the HBAP on the management and day to day running of the Bank, in accordance with the policies and directions set by the Board from time to time. EXCO approves all the policies including credit policies. A Risk Management Meeting (RMM) consisting of senior executives, reviews overall portfolio risks and key risks faced by the bank in India on a monthly basis.
- A Wholesale Credit and Market Risk Management (WMR) unit independent of business
  with a matrix of delegated approval authorities, undertaking independent reviews and
  objective assessment of the credit risk for all customers. All large value proposals will be
  tabled and approved by the Credit Committee (CC). The WMR function has the
  responsibility of setting and managing strategy, policy, appetite, expectations and
  standards for wholesale credit and market risk.

(Incorporated in Hong Kong SAR with limited liability)

### Basel III – Pillar 3 disclosures of India Branches (Continued)

For the quarter ended 31 December 2018

### 3 Credit risk (Continued)

### a. General (Continued)

### **Strategy and Processes** (Continued)

- The RBWM Risk function is responsible for monitoring the quality of the Retail Banking and Wealth Management (RBWM) lending portfolio. For retail lending, INM has developed credit application scorecards, which make use of statistical models & historical data to scientifically assess the borrowers. This may also be supplemented with judgmental lending as appropriate. Policy rules are built into the system to enable online checks. The Bank also deploys other tools like external verifications, negative customer database search & most importantly credit bureau checks through the Credit Information Bureau (India) Limited (CIBIL). The judgmental aspect also tries to identify the financial strength, ability and intentions of borrowers for repayment.
- Starting 1 Jan 2017, First Line Of Defence (FLOD) activities of Underwriting and Collections team have been merged into a new unit called Credit Control Services (CCS) which at an entity level reports into the RBWM Chief Operating Office and functionally into the Regional CCS structure. FLOD underwriting decisions cases within the approved policy parameters whereas exceptions / deviation proposals are approved by the RBWM Risk Second Line of Defense (SLOD) underwriting team.
- For retail risk, the INM RBWM risk and Acquisition and Account Risk Management Team reviews and communicates the various internal risk policies. The RRPs (Risk reward program) defines the product parameters for RBWM.
- A robust framework for Risk Appetite Statements (RAS) and Risk Tolerance triggers for all material risks. The Risk Management committee reviews and regularly monitors the compliance with RAS. The Bank has stipulated Credit Risk Appetite and tolerance triggers for asset quality, impairments, risk weighted assets, risk adjusted returns and concentration risks.
- Designing of comprehensive credit risk policies for management of Exposure norms and Country Risk Plan. These policies delineates the Bank's risk appetite and maximum permissible exposures to individual customers, customer groups, industries, sensitive sectors and other forms of credit risk concentrations.
- The bank also has comprehensive policies for valuation, end use monitoring, real estate exposures, management of intra-group exposures, provisioning, distressed assets and recovery and sale of NPA.
- Sustainability risk policies to ensure sustainable financing in accordance with the group guidelines.
- Stress Testing Policy & Framework for rigorous risk specific and Enterprise-wide stress testing and reporting.
- Managing exposures to debt securities by establishing controls in respect of the liquidity
  of securities held for trading and setting issuer limits for financial investments. Separate
  portfolio limits are established for asset-backed securities and similar instruments.
- Controlling of cross-border exposures to manage country and cross-border risk through the imposition of country limits with sub-limits by maturity and type of business.

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### **Basel III – Pillar 3 disclosures of India Branches** (Continued)

For the quarter ended 31 December 2018

### 3 Credit risk (Continued)

### a. General (Continued)

### **Strategy and Processes** (Continued)

• Maintaining and developing HSBC's risk rating framework and systems to classify exposures meaningfully and facilitate focused management of the risks involved. Rating methodologies are based upon a wide range of financial analytics together with market data-based tools, which are core inputs to the assessment of customer risk. For larger facilities, while full use is made of automated risk rating processes, the ultimate responsibility for setting risk ratings rests with the final approving executive. Risk grades are reviewed frequently and amendments, where necessary, are implemented promptly.

#### **Structure and Organisation**

The Risk function is responsible for the quality and performance of its credit portfolios and for monitoring and controlling all credit risks in its portfolios.

Credit underwriting is processed at different levels (country, region, Group) depending on size and complexity of proposals and by different teams (F.Is / Corporate / Trade / Cross-Border Approvals). Credit approval authorities are delegated from the Chief Risk Officer at the Regional Head Office in Hong Kong to the CEO, India and the CRO, India. The CRO in India maintains a functional reporting line to the CRO in Hong Kong. The limit of authorities for credit limits to Head WMR and WMR executives including LMU will be delegated by CRO post concurrence by EXCO. For Retail, the ASP Head of RBWM Risk delegates lending authority to the India RBWM Risk Head who, in turn, delegates the lending authority to underwriters in RBWM Risk and CCS. For certain customer types, the approval is granted either ASP Risk/ Group Risk basis the recommendation of India WMR. Relationship management of problem accounts or downgrades in certain internal ratings are transferred to LMU (Loan Management Unit) within Risk.

### Scope and nature of risk reporting, measurement, monitoring and mitigation

The Bank manages and directs credit risk management systems initiatives. HSBC has constructed a centralised database covering substantially all of the Group's direct lending exposures, to deliver an increasingly granular level of management reporting.

The Bank performs regular reporting on its credit risk portfolio (wholesale & retail), to include information on large credit exposures, concentrations, industry exposures, levels of impairment provisioning, delinquencies, LTVs and country exposures to various internal governance forums. The analysis of the portfolio is also presented to the RMM monthly.

(Incorporated in Hong Kong SAR with limited liability)

### Basel III – Pillar 3 disclosures of India Branches (Continued)

For the quarter ended 31 December 2018

### 3 Credit risk (Continued)

### a. General (Continued)

#### **Non-performing advances**

Non-performing advances are identified by periodic appraisals of the portfolio by management or in accordance with RBI guidelines, whichever is earlier.

Specific provisions are made on a case by case basis based on management's assessment of the degree of impairment of the advances (including mortgage loans but excluding other homogeneous retail loans), subject to the minimum provisioning levels prescribed by the RBI. Where there is no longer any realistic prospect of recovery, the outstanding advance is written off.

Special attention is paid to high risk exposures, which are subject to more frequent and intensive review and reporting, in order to accelerate remedial action. The bank engages with customers closely to work out of distress situations.

Subject to the minimum provisioning levels prescribed by the RBI, the provision on homogeneous unsecured loans relating to retail business is assessed on a portfolio basis using the historical loss and/or net flow rate method.

### b. Quantitative disclosures for portfolios under the standardised approach

### (i) Total gross credit risk exposures by geography

(Rs '000)

	Fund based Note 1	Non fund based Note 2	As at 31 Dec 2018 Total
Overseas	-	-	-
Domestic	872,128,320	506,817,422	1,378,945,742
Total	872,128,320	506,817,422	1,378,945,742

(Rs '000)

	Fund based Note 1	Non fund based Note 2	As at 31 March 2018 Total
Overseas Domestic	804,597,753	445,507,260	1,250,105,013
Total	804,597,753	445,507,260	1,250,105,013

Note 1: Amount represents funded exposure before credit risk mitigants. \\

Note 2: Amount represents non-funded exposure after applying credit conversion factor and before credit risk mitigants.

(Incorporated in Hong Kong SAR with limited liability)

# Basel III – Pillar 3 disclosures of India Branches (Continued)

For the quarter ended 31 December 2018

## 3 Credit risk (Continued)

### b. Quantitative disclosures for portfolios under the standardized approach (Continued)

(ii) Industry type distribution of exposures as at 31 December 2018

			(Rs '000)
Industry	Funded	Non Funded	Total
Mining and Quarrying	-	29,019	29,019
Food Processing	6,434,540	1,651,891	8,086,431
Beverages (excluding Tea & Coffee) and Tobacco	1,606,555	1,267,448	2,874,003
Textiles	8,331,084	1,933,465	10,264,549
Leather and Leather products	5,076	32	5,108
Wood and Wood Products	951,228	50,100	1,001,328
Paper and Paper Products	6,764,741	862,953	7,627,694
Petroleum (non-infra), Coal Products (non-mining)			
and Nuclear Fuels	8,031	2,899,861	2,907,892
Chemicals and Chemical Products (Dyes, Paints, etc.)	52,334,999	36,906,355	89,241,354
Rubber, Plastic and their Products	13,838,134	4,255,388	18,093,522
Glass & Glassware	1,009,377	1,909,368	2,918,745
Cement and Cement Products	3,892,390	1,345,673	5,238,063
Basic Metal and Metal Products	13,763,824	6,414,491	20,178,315
All Engineering	62,418,330	53,888,443	116,306,773
Vehicles, Vehicle Parts and Transport Equipments	26,061,707	23,428,321	49,490,028
Gems and Jewellery	194	864	1,058
Construction	212	2,305,184	2,305,396
Infrastructure	28,563,303	34,822,092	63,385,395
NBFCs and trading	120,541,079	24,153,103	144,694,182
Banking and finance	97,180,785	112,739,391	209,920,176
Computer Software	5,272,994	14,908,075	20,181,069
Professional Services	27,015,470	121,152,400	148,167,870
Commercial Real Estate	97,339,969	3,686,366	101,026,335
Other Industries	196,845,525	43,325,360	240,170,885
Retail	101,948,773	12,881,779	114,830,552
Total	872,128,320	506,817,422	1,378,945,742
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(Incorporated in Hong Kong SAR with limited liability)

# Basel III – Pillar 3 disclosures of India Branches (Continued)

For the quarter ended 31 December 2018

## 3 Credit risk (Continued)

### b. Quantitative disclosures for portfolios under the standardized approach (Continued)

*Industry type distribution of exposures as at 31 March 2018* 

(Dc	'000

Industry	Funded	Non Funded	Total
Mining and Quarrying	-	29,794	29,794
Food Processing	11,201,450	1,726,106	12,927,556
Beverages (excluding Tea & Coffee) and Tobacco	6,758,661	2,468,667	9,227,328
Textiles	6,400,216	2,341,659	8,741,875
Leather and Leather products	23,577	32	23,609
Wood and Wood Products	925,000	13,065	938,065
Paper and Paper Products	6,579,068	3,307,685	9,886,753
Petroleum (non-infra), Coal Products (non-mining)			
and Nuclear Fuels	28,070	2,270,517	2,298,587
Chemicals and Chemical Products (Dyes, Paints, etc.)	54,283,797	34,722,247	89,006,044
Rubber, Plastic and their Products	8,775,513	3,248,206	12,023,719
Glass & Glassware	288,806	791,028	1,079,834
Cement and Cement Products	1,409,744	845,168	2,254,912
Basic Metal and Metal Products	12,222,305	4,724,778	16,947,083
All Engineering	47,458,187	52,262,867	99,721,054
Vehicles, Vehicle Parts and Transport Equipments	20,382,224	15,029,002	35,411,226
Gems and Jewellery	42,145	2,656	44,801
Construction	883,452	1,019,976	1,903,428
Infrastructure	26,364,965	58,313,307	84,678,272
NBFCs and trading	87,182,367	19,031,136	106,213,503
Banking and finance	173,283,686	82,982,937	256,266,623
Computer Software	956,490	10,016,378	10,972,868
Professional Services	17,347,536	84,764,454	102,111,990
Commercial Real Estate	81,102,217	1,108,527	82,210,744
Other Industries	161,401,002	51,887,096	280,994,367
Retail	79,297,275	12,599,972	24,190,978
Total	804,597,753	445,507,260	1,250,105,013
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(Incorporated in Hong Kong SAR with limited liability)

## Basel III – Pillar 3 disclosures of India Branches (Continued)

For the quarter ended 31 December 2018

## 3 Credit risk (Continued)

### b. Quantitative disclosures for portfolios under the standardised approach (Continued)

### (iii) Residual contractual maturity breakdown of total assets

(Rs'000)

	As at 31 Dec 2018	As at 31 Mar 2018
1 day	374,479,734	189,809,898
2 to 7 days	49,870,491	130,902,398
8 to 14 days	71,185,098	84,069,239
15 to 28 days	132,760,896	151,878,927
29 days & up to 3 months	151,406,455	127,039,209
Over 3 months and up to 6 months	103,239,382	87,888,779
Over 6 months and up to 1 year	122,800,806	94,665,263
Over 1 year and up to 3 years	205,007,515	167,368,038
Over 3 years and up to 5 years	162,966,129	133,530,064
Over 5 years	247,925,308	277,096,065
Total	1,621,641,814	1,444,247,880

### (iv) Amount of Non-Performing Assets (NPAs) (Gross)

(Rs'000)

Substandard
Doubtful 1
Doubtful 2
Doubtful 3
Loss
Total
10141
As at

### (v) Net NPAs

The net NPAs are Rs. 1,482 million (previous year ended 31 March 2018, Rs. 1,440 million). Please see table (vi) below.

### (vi) Movement of NPAs

(Rs'000)

		As at 31 Dec 2018		
	Gross NPA's	Provision	Net NPA	
Opening balance as at 1 April 2018	9,242,663	7,802,562	1,440,101	
Additions during the period	3,899,352	396,022	3,503,330	
Reductions during the period	(4,376,102)	(914,528)	(3,461,574)	
Closing balance as at 31 Dec 18	8,765,913	7,284,056	1,481,857	

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## Basel III – Pillar 3 disclosures of India Branches (Continued)

For the quarter ended 31 December 2018

### 3 Credit risk (Continued)

### (vi) Movement of NPAs(Continued)

(Rs'000)

		As at 31 March 2018	
	Gross NPA's	Provision	Net NPA
Opening balance as at 1 April 2017	8,969,751	6,929,968	2,039,783
Additions during the year	3,385,256	1,408,264	1,976,992
Reductions during the year	(3,112,344)	(535,670)	(2,576,674)
Closing balance as at 31 March 18	9,242,663	7,802,562	1,440,101

#### (vii) NPA ratios

	As at 31 Dec 2018	As at 31 Mar 2018
Gross NPAs to gross advances	1.35%	1.77%
Net NPAs to net advances	0.23%	0.28%

### (viii) General Provisions

General provisions comprises of provision towards standard assets and Unhedged Foreign Currency Exposure (UFCE) in accordance with RBI Master Circular RBI/2013-14/448 DBOD.No.BP.BC. 85 /21.06.200/2013-14 dated 15 January 2014.

### (ix) Non-performing investments

Non-performing investments as at 31 December 2018 are Rs. 2 (previous year ended 31 March 2018 Rs. 2). This represents 2 preference share investments which have each been written down to Rs.1.

### (x) Movement of provisions for depreciation on investments

(Rs'000)

	As at 31 Dec 2018	As at 31 Mar 2018
Opening balance Provisions during the year	1,062,084 189,492	359,977 702,107
Write offs during the year Write back of excess provisions during the year	-	-
Closing balance	1,251,576	1,062,084

(Incorporated in Hong Kong SAR with limited liability)

## Basel III – Pillar 3 disclosures of India Branches (Continued)

For the quarter ended 31 December 2018

## 3 Credit risk (Continued)

### b. Quantitative disclosures for portfolios under the standardised approach (Continued)

(xi) Classification (by major industry) of NPA, Provision, past due loans and Specific Provision and Write off during the year

As at 31 December 2018 (Rs '000)

	NPA	Past Due Loans	Provision	Specific Provision	Write off during the
1.Agriculture		5,476		during the year	year
1.1 Direct Agriculture	-	3,470	-	-	-
1.2 Indirect Agriculture	-	E 176	-	-	-
C	2.066.164	5,476	2 070 055	-	- 
2. Advances to Industries sector	3,966,164	817,572	3,970,855	-	51,800
of which:					
2.1 Chemicals and Chemical Products	143,091	318,397	145,628	-	-
2.2 All Engineering	104,916	77,432	104,916	-	-
2.3 Infrastructure	433,948	-	436,755	-	-
2.4 Paper and Paper products	2,872,344	6,033	2,872,344	-	-
2.5 Textile	411,861	71,656	411,212	-	-
3. Services	1,718,365	279,441	1,756,203	137,169	842,460
of which:					
3.1 Trade	1,132,577	-	1,137,117	-	826,189
3.2 Commercial Real Estate	238,325	-	238,323	-	-
3.3 NBFC	101,997	-	120,254	-	-
4. Retail	3,081,384	2,285,775	1,556,998	258,853	641,004
Total	8,765,913	3,388,264	7,284,056	396,022	1,535,264

As at 31 March 2018 (Rs '000)

				Specific	Write off
	NPA	Past Due Loans	Provision	Provision during	during the
				the year	year
1.Agriculture	-	13,101	-	-	-
1.1 Direct Agriculture	-		-	-	-
1.2 Indirect Agriculture	-	13,101	-	-	-
2. Advances to Industries sector	4,040,683	4,428,382	4,048,697	736,156	-
of which:					
2.1 Chemicals and Chemical	141 606	2 240 100			
Products	141,606	3,340,109		-	-
2.2 All Engineering	104,916	408,211	104,916	-	-
2.3 Infrastructure	433,683	31,087	436,755	-	-
2.4 Paper and Paper products	2,905,663	43,016	2,905,721	-	-
2.5 Textile	402,997	27,634	407,897	-	-
3. Services	2,364,369	155,969	2,319,104	141,315	982
of which:					
3.1 Trade	1,898,170	-	1,852,898	134,436	-
3.2 Commercial Real Estate	53,978	-	54,148	-	-
3.3 NBFC	120,254	-	-	-	-
4. Retail	2,837,611	2,241,323	1,434,761	530,794	658,634
Total	9,242,663	6,838,775	7,802,562	1,408,265	659,616

(Incorporated in Hong Kong SAR with limited liability)

## Basel III – Pillar 3 disclosures of India Branches (Continued)

For the quarter ended 31 December 2018

### 3 Credit risk (Continued)

### b. Quantitative disclosures for portfolios under the standardised approach (Continued)

(xii) Write offs and recoveries directly booked to income statement.

(Rs '000)

	For the period ended 31	For the year ended
	Dec 2018	31 Mar 2018
Write offs	683,257	578,034
Recoveries	237,511	262,249

### (xiii) Ageing of past due loans

(Rs '000)

As at 31 Dec 2018	As at 31 Mar 2018
2,734,147	6,063,566
482,445	581,539
171,672	193,670
3,388,264	6,838,775
	2,734,147 482,445 171,672

### (xiv) Amount of NPAs and past due loans by significant geographic areas

As at 31 December 2018

(Rs '000)

NPA Past Due Loan  8,765,913 3,388,264  8,765,913 3,388,264		(
8,765,913 3,388,264	NPA	Past Due Loan
	-	-
8,765,913 3,388,264	8,765,913	3,388,264
	8,765,913	3,388,264
	8,765,913	
		8,765,913

(Rs '000)

	NPA	Past Due Loan
Overseas	-	-
Domestic	9,242,663	6,838,775
Total	9,242,663	6,838,775

(Incorporated in Hong Kong SAR with limited liability)

### Basel III – Pillar 3 disclosures of India Branches (Continued)

For the quarter ended 31 December 2018

### 4. Disclosures for portfolios under the standardised approach

The Bank uses the following External Credit Assessment Institutions (ECAIs) approved by RBI to calculate its capital adequacy requirements under the standardised approach to credit risk for Corporate, Bank and Sovereign counterparties.

Domestic ECAIs for external ratings of Indian Corporates:

- a) Credit Analysis and Research Limited (CARE)
- b) CRISIL Limited
- c) India Ratings and Research Private Limited (FITCH)
- d) ICRA Limited
- e) Brickwork Ratings India Pvt Limited
- f) ACUITE
- g) Informerics

The Bank used the ratings issued by the ECAIs (for both long term and short term facilities) to risk weight both funded as well as non-funded exposures to corporate customers.

The process used by the Bank to transfer public issue ratings onto comparable assets in the banking book is in line with RBI Master Circular on Basel-III Capital Regulations dated 01 July 2015.

The mapping of external credit ratings and risk weights for corporate exposures is provided in the grids below:

Risk weight mapping of Long term and short term corporate ratings

Long Term Ratings of all ECAIs	Risk weights
AAA	20%
AA	30%
A BBB	50% 100%
BB & Below	150%
Unrated	100%

Short Term Ratings					Risk weights	
CARE	CRISIL	FITCH	ICRA	BRICKWORK	ACUITE	
CARE A1 +	CRISIL A1 +	FITCH A1 +	ICRA A1 +	BRICKWORK A1+	ACUITE A1+	20%
CARE A1	CRISIL A1	FITCH A1	ICRA A1	BRICKWORK A1	ACUITE A1	30%
CARE A2	CRISIL A2	FITCH A2	ICRA A2	BRICKWORK A2	ACUITE A2	50%
CARE A3	CRISIL A3	FITCH A3	ICRA A3	BRICKWORK A3	ACUITE A3	100%
CARE A4	CRISIL A4	FITCH A4	ICRA A4	BRICKWORK A4	ACUITE A4	150%
CARE D	CRISIL D	FITCH D	ICRA D	BRICKWORK D	ACUITE D	150%
Unrated	Unrated	Unrated	Unrated	Unrated	Unrated	100%

(Incorporated in Hong Kong SAR with limited liability)

### Basel III – Pillar 3 disclosures of India Branches (Continued)

For the quarter ended 31 December 2018

### 4 Disclosures for portfolios under the standardised approach (Continued)

In August 2016, RBI issued guidelines for revising the risk weights for unrated exposures to Corporates, AFCs, and NBFC-IFCs having aggregate exposure from banking system > INR 200 crore to 150% from 100% w.e.f 30 June 2017. The implementation of these guidelines has been deferred by RBI until 01 April 2019. Further, for exposures to Corporates, AFCs and NBFC-IFCs having aggregate exposure to banking system > INR 100 crores which are currently rated but becomes unrated subsequently, the risk weights need to be increased to 150% with immediate effect.

The claims on banks incorporated in India and foreign banks branches in India, excluding investment in equity shares and other instruments eligible for capital status (*Investments referred to in paragraph 5.6.1 (i) & (ii) of RBI Master circular on Basel-III Capital Regulations dated 01 July 2015*), are risk weighted as shown below:

Claims on Banks Incorporated in India and Foreign Bank Branches in India	Risk Weights%		
Level of Common Equity Tier 1 capital (CET1) including applicable capital conservation buffer (CCB) (%) of the investee bank (where applicable)	Scheduled Banks	Other Banks	
Applicable Minimum CET1 + Applicable CCB and above	20%	100%	
Applicable Minimum CET1 + CCB = 75% and <100% of applicable CCB	50%	150%	
Applicable Minimum CET1 + CCB = 50% and <75% of applicable CCB	100%	250%	
Applicable Minimum CET1 + CCB = 0% and <50% of applicable CCB	150%	350%	
Minimum CET1 less than applicable minimum	625%	625%	

International ECAIs for external ratings of Foreign Banks, Foreign Sovereigns, Foreign Public Sector Entities and Non-Resident Corporates:

- a) Fitch Ratings;
- b) Moodys; and
- c) Standard & Poor's Ratings Services (S&P)

The process used by the Bank to transfer public issue ratings onto comparable assets in the banking book is in line with RBI Guidelines. The mapping of external credit ratings and risk weights for the above entities are provided in the grids below:

Risk weight mapping of foreign banks

S&P and Fitch ratings	AAA to AA	A	BBB	BB to B	Below B	Unrated
Moody's rating	Aaa to Aa	A	Baa	Ba to B	Below B	Unrated
Risk weight	20%	50%	50%	100%	150%	50%

Risk weight mapping of foreign sovereigns / foreign central banks

S&P and Fitch ratings	AAA to AA	A	BBB	BB to B	Below B	Unrated
Moody's rating	Aaa to Aa	A	Baa	Ba to B	Below B	Unrated
Risk weight	0%	20%	50%	100%	150%	100%

(Incorporated in Hong Kong SAR with limited liability)

# Basel III – Pillar 3 disclosures of India Branches (Continued)

For the quarter ended 31 December 2018

## 4 Disclosures for portfolios under the standardised approach (Continued)

Risk weight mapping of foreign public sector entities

S&P and Fitch ratings	AAA to AA	A	BBB	Below BB	Unrated
Moody's rating	Aaa to Aa	A	Baa to Ba	Below Ba	Unrated
Risk weight	20%	50%	100%	150%	100%

Risk weight mapping of non-resident corporates

S&P and Fitch ratings	AAA to AA	A	BBB	Below BB	Unrated
Moody's rating	Aaa to Aa	A	Baa to Ba	Below Ba	Unrated
Risk weight	20%	50%	100%	150%	100%

### 5. Leverage Ratio

(Rs '000)

Particulars	At 31 March 2018	At 30 June 2018	At 30 Sep 2018	At 31 Dec 2018
Tier 1 Capital	187,733,115	193,743,886	187,666,135	193,743,886
Exposure Measure	1,951,177,974	1,888,258,521	2,074,795,492	2,124,670,917
Leverage Ratio*	9.62%	10.26%	9.05%	9.12%

<sup>\*</sup>As per RBI Master circular no. DBR.No.BP.BC.1/21.06.201/2015-16 dated 01 July 2015.

Note: The consolidated leverage ratio is 9.28% as on 31 Dec 2018.