

Price Waterhouse Chartered Accountants LLP

INDEPENDENT AUDITOR'S REPORT

To
The Board of Directors
HSBC InvestDirect Financial Services (India) Limited,
9-11 Floors, NESCO IT Park,
Building No. 3, Western Express Highway,
Goregaon (East),
Mumbai – 400 063

Report on the Audit of the Financial Results

Opinion

1. We have audited the accompanying financial results of HSBC InvestDirect Financial Services (India) Limited (hereinafter referred to as “the NBFC”) for the year ended March 31, 2023, attached herewith the Statement of Assets and Liabilities as on that date and the Statement of Cash Flows for the year ended on that date (the “Financial Results”) which are included in the accompanying Statement of Financial Results (the “Statement”), being submitted by the NBFC pursuant to the requirement of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the “Listing Regulations”). We have initialed the Statement for identification purposes only.
2. In our opinion and to the best of our information and according to the explanations given to us, the Financial Results:
 - (i) are presented in accordance with the requirements of Regulation 52 of the Listing Regulations in this regard
 - (ii) give a true and fair view in conformity with the recognition and measurement principles laid down in the applicable accounting standards prescribed under Section 133 of the Companies Act, 2013, the Reserve Bank of India (RBI) guidelines and other accounting principles generally accepted in India, of the net profit and other comprehensive income and other financial information for the year ended March 31, 2023, and also the Statement of Assets and Liabilities as at March 31, 2023 and the Statement of Cash Flows for the year ended on that date .

Basis for Opinion

3. We conducted our audit in accordance with the Standards on Auditing (SAs) specified under Section 143(10) of the Companies Act, 2013 (the Act) and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India (“ICAI”). Our responsibilities under those Standards are further described in the ‘Auditor’s Responsibilities for the Audit of the Financial Results’ section of our report. We are independent of the NBFC in accordance with the Code of Ethics issued by the ICAI together with the ethical requirements that are relevant to our audit of the Financial Results, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

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Price Waterhouse (a Partnership Firm) converted into Price Waterhouse Chartered Accountants LLP (a Limited Liability Partnership with LLP identity no: LUPIN AAC-5001) with effect from July 25, 2014. Post its Conversion to Price Waterhouse Chartered Accountants LLP, its ICAI registration number is 012754N/N500016 (ICAI registration number before conversion was 012754N)

Price Waterhouse Chartered Accountants LLP

To the Members of HSBC InvestDirect Financial Services (India) Limited
Report on Audited Results

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Board of Directors' Responsibilities for the Financial Results

4. These Financial Results have been compiled from the financial statements. The NBFC's Board of Directors are responsible for the preparation of these Financial Results that give a true and fair view of the net profit and other comprehensive income and other financial information, the Statement of Assets and Liabilities and the Statement of Cash Flows in accordance with the recognition and measurement principles laid down in Indian Accounting Standards prescribed under Section 133 of the Act read with relevant rules issued thereunder, the circulars, guidelines and directions issued by the Reserve Bank of India ("RBI") from time to time ("RBI Guidelines") and other accounting principles generally accepted in India and in compliance with Regulation 52 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the NBFC and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Financial Results that give a true and fair view and are free from material misstatement, whether due to fraud or error.
5. In preparing the Financial Results, the Board of Directors are responsible for assessing the NBFC's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the NBFC or to cease operations, or has no realistic alternative but to do so.
6. The Board of Directors are also responsible for overseeing the NBFC's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Results

7. Our objectives are to obtain reasonable assurance about whether the Financial Results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Results.
8. As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:
 - Identify and assess the risks of material misstatement of the financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
 - Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the NBFC has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.

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- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
 - Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the NBFC's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the NBFC to cease to continue as a going concern.
 - Evaluate the overall presentation, structure and content of the Financial Results, including the disclosures, and whether the financial results represent the underlying transactions and events in a manner that achieves fair presentation.
9. We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
10. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Other Matter

11. The Annual Financial Results include the results for the quarter ended March 31, 2023 being the balancing figures between the audited figures in respect of the full financial year and the published unaudited year to date figures up to the third quarter of the current financial year, which are neither subject to limited review nor audited by us.
12. The Annual Financial Results dealt with by this report have been prepared for the express purpose of filing with recognized stock exchange. These results are based on and should be read with the audited financial statements of the NBFC, for the year ended March 31, 2023 on which we have issued an unmodified audit opinion vide our report dated May 25, 2023.

Our opinion on the Financial Results is not modified in respect of above matters

For Price Waterhouse Chartered Accountants LLP
Firm Registration Number: 012754N/N500016

Russell Parera
Partner
Membership Number - 042190
UDIN: 23042190BGTALZ4465
Mumbai
May 25, 2023

HSBC InvestDirect Financial Services (India) Limited
Statement of Financial Results as at and for the year ended March 31, 2023

(All amounts in INR thousands, unless otherwise stated)

Particulars	Quarter ended			For the year ended	
	31-03-2023 (Unaudited)*	31-12-2022 (Unaudited)	31-03-2022 (Unaudited)*	31-03-2023 (Audited)	31-03-2022 (Audited)
Revenue from operations					
Interest income	238,379	215,905	119,477	804,265	416,123
Net gain on fair value changes	1,317	3,753	2,769	13,444	17,304
Total revenue from operations	239,696	219,658	122,246	817,709	433,427
Other income	364	8	16,261	1,901	16,286
Total income	240,060	219,666	138,507	819,610	449,713
Expenses					
Finance costs	127,100	110,234	39,847	388,454	121,878
Impairment on financial assets	45	101	277	289	261
Employee benefits expenses	14,962	14,706	13,320	55,401	44,112
Depreciation and amortisation	678	699	707	2,831	1,996
Others expenses	10,552	18,037	11,668	51,706	52,262
Total expenses	153,337	143,777	65,819	498,681	220,509
Profit before tax	86,723	75,889	72,688	320,929	229,204
Income tax expense:					
- Current tax	21,500	21,000	14,078	82,970	55,000
- Deferred tax	1,103	(221)	464	259	594
- (Excess) provision for tax	(196)	-	(18,724)	(145)	(18,724)
Total tax expense	22,407	20,779	(4,182)	83,084	36,870
Profit for the period	64,316	55,110	76,870	237,845	192,334
Other comprehensive income					
i) Items that will not be reclassified to profit or loss					
- Remeasurements of post-employment benefit obligations	(1,084)	(74)	(606)	(1,305)	(295)
- Changes in the fair value of equity investments at FVOCI	-	-	17,057	-	17,057
ii) Income tax relating to items that will not be reclassified to profit or loss	273	19	152	329	74
Other comprehensive profit/(loss) for the period	(811)	(55)	16,603	(976)	16,836
Total comprehensive income for the period	63,505	55,055	93,473	236,869	209,170
Earnings per equity share (Nominal value of Rs. 10 per share)					
- Basic and Diluted (Rs.)	0.44	0.38	0.53	1.63	1.31

*Refer Note 3

HSBC InvestDirect Financial Services (India) Limited
Statement of Assets and Liabilities as at and for the year ended March 31, 2023

(All amounts in INR thousands, unless otherwise stated)

Particulars	As at March 31, 2023	As at March 31, 2022
ASSETS		
Financial assets		
Cash and cash equivalents	3,597	12,274
Bank balance other than cash and cash equivalents	403,260	403,202
Loans	11,471,138	8,581,427
Investments	17,057	209,799
Other financial assets	7,148	7,148
Non-financial assets		
Current tax assets (Net)	154,430	143,181
Deferred tax assets (Net)	2,180	2,110
Property, plant and equipment	3,260	4,351
Intangible assets	2,016	3,527
Other non-financial assets	1,839	5,209
Total assets	12,065,925	9,372,228
LIABILITIES AND EQUITY		
LIABILITIES		
Financial liabilities		
Payables		
(I) Trade payables		
(i) total outstanding dues of micro enterprises and small enterprises	-	-
(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	14,153	10,700
Debt securities	3,813,259	2,816,565
Borrowings (other than debt securities)	3,075,128	1,620,000
Other financial liabilities	671	856
Non-financial Liabilities		
Provisions	3,263	2,077
Other non-financial liabilities	3,646	3,093
EQUITY		
Equity share capital	1,462,847	1,462,847
Other equity	3,692,958	3,456,090
Total equity	5,155,805	4,918,937
Total liabilities and equity	12,065,925	9,372,228

HSBC InvestDirect Financial Services (India) Limited
Statement of cash flows for the year ended March 31, 2023

(All amounts in INR thousands, unless otherwise stated)

Particulars	As at March 31, 2023	As at March 31, 2022
CASH FLOW FROM OPERATING ACTIVITIES :		
Profit before tax:	320,929	229,204
Adjustments :		
Depreciation and amortisation	2,831	1,996
Impairment on financial assets	289	261
Interest expense on borrowings	110,784	99,101
Interest paid on borrowings	(110,784)	(99,101)
Interest expense on debt securities	261,924	19,860
Liability no longer required written back	-	(16,173)
Interest income on bank deposits	(20,214)	(19,278)
Unrealised gain on mutual fund	-	(144)
Realised gain on mutual fund	(13,444)	(17,160)
Interest income on income tax refund	(1,886)	-
Operating profit before working capital changes	550,429	198,566
Adjustments for working capital changes:		
Decrease in bank balance other than cash and cash equivalents	-	511
(Increase) in loans	(2,890,000)	(2,614,632)
Decrease in other financial assets	-	7,565
(Increase)/decrease in other non financial assets	3,370	(1,757)
Increase/(decrease) in trade payables	3,453	(763)
Increase/(decrease) in other financial liabilities	(185)	(8,782)
Increase/(decrease) in provisions	(119)	917
Increase in other non financial liabilities	553	486
Cash generated from operations	(2,882,928)	(2,616,455)
Less : Income taxes paid (net of refunds)	(92,188)	(42,341)
Net cash inflow / (outflow) from operating activities *	(2,424,687)	(2,460,230)
CASH FLOW FROM INVESTING ACTIVITIES :		
Placement of fixed deposit with bank	(370,000)	(138,400)
Proceeds from fixed deposit with bank	370,000	140,000
Interest income on bank deposits	20,156	19,278
Purchase of property, plant and equipment and intangible assets	(231)	(2,909)
Investment in mutual fund	(11,215,000)	(7,102,500)
Redemption of mutual fund	11,421,186	7,037,141
Net cash inflow / (outflow) from investing activities	226,111	(47,390)
CASH FLOW FROM FINANCING ACTIVITIES :		
Proceeds from borrowings	2,980,000	-
Repayment of borrowings	(1,700,000)	-
Proceeds from issue of debt securities	13,284,771	3,199,265
Repayment of debt securities	(12,550,000)	(650,000)
Net cash inflow / (outflow) from investing activities	2,014,771	2,549,265
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	(183,805)	41,645
Add : Cash and cash equivalents at beginning of the year	12,274	(29,371)
Cash and cash equivalents at end of the year	(171,531)	12,274

Reconciliation of cash and cash equivalents as per the cash flow statement

Cash and cash equivalents as per above comprise of the following

Particulars	As at March 31, 2023	As at March 31, 2022
Cash and cash equivalents	3,597	12,274
Bank overdrafts	(175,128)	-
Balances as per statement of cash flows	(171,531)	12,274

The above statement of cash flows has been prepared under the Indirect method as set out in Ind AS 7 on Statement of Cash Flows.

* The above Net cash inflow / (outflow) from operating activities includes cash paid towards Corporate Social Responsibility expenditure for March 2023 of INR 5,420 in '000 (March 2022: INR 6,122 in '000).

HSBC InvestDirect Financial Services (India) Limited
Statement of Financial Results as at and for the year ended March 31, 2023

Notes:

- 1 The above results have been prepared pursuant to the requirement of paragraph 1.2 of Annexure II of circular no. SEBI/HO/DDHS/DDHS/CIR/P/2019/115 dated October 22, 2019 (as amended by circular no. SEBI/HO/DDHS/DDHS/CIR/P/2019/167 dated December 24, 2019) and circular no. SEBI/HO/DDHS/CIR/2021/0000000637 dated October 05, 2021 issued by the Securities and Exchange Board of India ("SEBI"). The annual financial results have been prepared in accordance with and comply in all material aspect with Indian Accounting Standards (Ind As) notified under section 133 of Companies Act, 2013 ('the ACT') read with the companies (Indian Accounting Standards) Rules, 2015 as amended from time to time and other relevant provisions of the Act. The annual financial statements, used to prepare the financial results, are based on the notified Schedule III of the Act, as amended from time to time, for Non-Banking Financial Companies that are required to comply with Ind AS.
- 2 The above results have been reviewed and recommended for Board approval by the Audit Committee and approved and taken on record by the Board of Directors at the meeting held on May 25, 2023.
- 3 The figures for the quarter ended March 31, 2023 and March 31, 2022 are the balancing figures between audited figures and the published year to date figures upto the end of third quarter of the respective financial year which were subject to Limited Review.
- 4 The Company is primarily engaged in the business of financing and there are no separate reportable segments identified as per the Ind AS 108 - Segment Reporting.
- 5 Figures for the previous period/year have been regrouped wherever necessary to confirm to current period/year presentation.

For and on behalf of the Board of Directors of
HSBC InvestDirect Financial Services (India) Limited

Berlin Varghese
Managing Director
(DIN 10059070)

We, Price Waterhouse Chartered Accountants LLP, have signed this statement for identification purposes only and this Statement should be read in conjunction with our report dated May 25, 2023.

For Price Waterhouse Chartered Accountants LLP
Firm Registration Number: 012754N/N500016

Russell I Parera
Partner
Membership No: 042190

Mumbai
May 25, 2023